

NaviGo means “to navigate” in Latin and it is our goal to chart scalable strategies for emerging businesses. We help our Clients achieve success through three different service offerings: Consulting, Technology and Partnership.

Technology

Need to make an investment in technology to take your business to the next level? Not sure how to find a solution that aligns with your budget, requirements and sense of urgency? Technology investments can be risky and hugely distracting if you don't have the time or expertise to document your requirements, then properly select and deploy a solution. NaviGo Global can help by guiding your business through what's often a cumbersome and complex process to determine what you need, who can deliver it and -- in the end -- make it happen.

- ▶ **Assessment:** Through collaboration with your own Subject Matter Experts (SMEs), NaviGo will clearly identify operational system needs and provide specific requirements that ensure delivery in line with Client expectations.
- ▶ **RFx (Request for Information / Proposal /Quote):** NaviGo can take your system requirements the next step. Budget development; identification of qualified vendors; bid vetting and selection; negotiation of pricing and Terms & Conditions; and finally project plan creation. NaviGo also has experience with Proof of Concept program definition and execution. We are your advocate.
- ▶ **Implementation:** NaviGo has the project management skills, vendor management savvy and drive you need to manage the vendor get your complex systems initiative across the line: on-time and on-budget.

Need more information about this service? Shoot a note to technology@navigoglobal.com and we'll get right back to you.

CFO: *“NaviGo Global was engaged to work with our team on a difficult strategic investment opportunity. They added tremendous value via their unique ability to dive into complex operational and industry issues and simplistically translate the details of their analysis into a financial ROI summary that is easy to explain it to a broad group of the Management Team and the Board. Further, they challenged our thought process and countered with advice that demonstrated laser focus, out-of-the-box thinking and profound perspective that I have come to greatly respect. I highly recommend the NaviGo team as a consulting organization where the results pay for themselves many times over.”*

SVP, Marketing and New Business Development: *“We have engaged NaviGo Global to help us articulate and formulate our new application product strategy. They have worked with us on positioning, pricing and partnerships for this new technology and their involvement has yielded an improved result. They act as part of the team and are exceptionally well received, internally and externally. I can personally attest that every interaction I have had with Paul has been of the highest professional quality and value. I highly recommend NaviGo Global as a technology partner.”*